## 2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider THROUGH APRIL 2016

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	UARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	)16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH							2	2	100%				2	2	1009
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				1	1	100%	1	0	0%	4	3	759
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	7	5	71%	6	3	50%	8	5	63%	26	16	629
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH															l
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH															
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH															l
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				1	1	100%	2	1	50%	6	5	839
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%										1	1	1009
EXAMANDGO.COM	119592	LIFE & HEALTH															
ExamFX, INC.	83532	LIFE & HEALTH	41	25	61%	44	21	48%	44	19	43%	48	24	50%	177	89	509
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH															
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH										1	1	100%	1	1	1009
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	3	1	33%	3	2	67%	4	2	50%	2	1	50%	12	6	509
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				1	0	0%	1	1	100%	3	2	679
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	1	0	0%	1	0	0%	3	1	339
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	3	1	33%	2	1	50%	4	1	25%	2	1	50%	11	4	369
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				1	0	0%							1	0	09
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH															l
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	1	0	0%	6	4	67%	2	2	100%	5	2	40%	14	8	579
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	1	0	0%	6	2	33%	3	3	100%	2	1	50%	12	6	509
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	5	4	80%	15	11	73%	14	9	64%	54	42	789
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	30	12	40%	48	28	58%	65	37	57%	52	23	44%	195	100	519
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	1	0	0%	1	1	100%				4	3	759
PATHFINDER CORPORATION	71525	LIFE & HEALTH	33	21	64%	32	18	56%	40	22	55%	38	21	55%	143	82	579
PENTERA GROUP INC.	72641	LIFE & HEALTH															
PRELICENSE.COM	115362	LIFE & HEALTH	3	1	33%	5	3	60%	6	3	50%	4	2	50%	18	9	509
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	7	3	43%	6	5	83%	3	2	67%	4	2	50%	20	12	609
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	1	0	0%										1	0	09
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	4	2	50%	2	0	0%	8	3	389
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH															1
TESTEACHERS	121561	LIFE & HEALTH	6	4	67%	8	3	38%	10	6	60%	5	1	20%	29	14	489
THE LICENSE COACH	112705	LIFE & HEALTH	6	3	50%	5	3	60%	7	3	43%	4	1	25%	22	10	459
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	70	51	73%	75	50	67%	97	69	71%	65	47	72%	307	217	719
		TOTAL	239	152	64%	257	151	59%	317	190	60%	261	143	55%	1074	636	599

PROPERTY & CASUALTY - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	UARY:	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				1	0	0%	1	0	0%	1	1	100%	3	1	33%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	3	1	33%	2	1	50%	11	5	45%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	5	3	60%	2	0	0%	2	0	0%	2	0	0%	11	3	27%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY															
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY															
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	4	1	25%	3	0	0%	4	0	0%	3	1	33%	14	2	14%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	2	1	50%	2	1	50%	1	0	0%	8	4	50%
ExamFX, INC.	83532	PROPERTY & CASUALTY	19	2	11%	21	7	33%	16	3	19%	21	5	24%	77	17	22%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	2	0	0%	3	1	33%	3	0	0%	2	0	0%	10	1	10%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY							1	0	0%				1	0	0%
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY															
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	4	1	25%	7	3	43%	1	1	100%	7	0	0%	19	5	26%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%										3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	1	100%				2	1	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	2	0	0%	2	0	0%	1	1	100%	1	0	0%	6	1	17%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	6	1	17%	5	3	60%	2	1	50%	4	2	50%	17	7	41%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	13	4	31%	10	3	30%	10	3	30%	13	6	46%	46	16	35%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	5	1	20%				21	13	62%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	33	17	52%	29	16	55%	32	16	50%	28	15	54%	122	64	52%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	71	36	51%	64	21	33%	66	28	42%	65	30	46%	266	115	43%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				2	1	50%	2	1	50%	5	2	40%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	6	2	33%	10	4	40%	8	5	63%	4	1	25%	28	12	43%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY															1
TESTEACHERS	121561	PROPERTY & CASUALTY	1	0	0%	7	2	29%	8	2	25%	12	3	25%	28	7	25%
THE LICENSE COACH	112705	PROPERTY & CASUALTY															
		TOTAL	176	72	41%	186	75	40%	168	65	39%	168	66	39%	698	278	40%

LIFE - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	JUARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%										1	1	100%
360training.com, Inc.	77111	LIFE															i
A. D. BANKER & COMPANY	71004	LIFE	9	7	78%	6	2	33%	4	2	50%	2	0	0%	21	11	52%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE															
BOB PERKINS & ASSOCIATES	83396	LIFE															
CINCINNATI INSURANCE BOARD	72115	LIFE															
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	1	0	0%	3	0	0%	2	0	0%	1	0	0%	7	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE															
EXAMANDGO.COM	119592	LIFE															
ExamFX, INC.	83532	LIFE	9	3	33%	5	1	20%	9	5	56%	9	5	56%	32	14	44%
FINANCIALCAMPUS, INC.	79346	LIFE															
GREENLIGHT TRAINING INC	114215	LIFE															
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%							1	1	100%	2	1	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%				2	0	0%
INDIANA LICENSING SCHOOL	70959	LIFE	2	1	50%	1	0	0%							3	1	33%
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	2	1	50%				1	0	0%	5	1	20%
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%							2	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE															1
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	2	0	0%							1	0	0%	3	0	0%
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	1	0	0%	5	3	60%	6	3	50%	15	7	47%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	3	0	0%	2	1	50%	1	0	0%	1	0	0%	7	1	14%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE															1
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	10	6	60%	17	12	71%	15	7	47%	50	29	58%
Pekin Insurance Company	113624	LIFE															
PENTERA GROUP INC.	72641	LIFE															
PRELICENSE.COM	115362	LIFE							1	1	100%				1	1	100%
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	26	11	42%	24	8	33%	68	28	41%	30	9	30%	148	54	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	1	0	0%	3	0	0%	4	1	25%	9	1	11%
SAGAMORE TRAINING SYSTEMS	116045	LIFE															
SECURITIES TRAINING CORPORATION	72153	LIFE															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE															
TESTEACHERS	121561	LIFE	1	1	100%	4	3	75%	5	4	80%	6	4	67%	16	12	75%
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	3	1	33%	3	2	67%	9	4	44%
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	5	1	20%				6	5	83%	15	7	47%
		TOTAL	76	30	39%	67	24	36%	119	56	47%	86	37	43%	348	145	

HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	NUARY	2016	FEB	RUARY	2016	M	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH															
360training.com, Inc.	77111	HEALTH															l
A. D. BANKER & COMPANY	71004	HEALTH	1	0	0%	1	0	0%	3	1	33%	2	0	0%	7	1	14%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH															l
BOB PERKINS & ASSOCIATES	83396	HEALTH															
CINCINNATI INSURANCE BOARD	72115	HEALTH															l
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				2	0	0%	2	0	0%	1	0	0%	5	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH															1
EXAMANDGO.COM	119592	HEALTH															
ExamFX, INC.	83532	HEALTH	10	5	50%	7	1	14%	10	4	40%	15	8	53%	42	18	43%
FINANCIALCAMPUS, INC.	79346	HEALTH															
GREENLIGHT TRAINING INC	114215	HEALTH							1	1	100%				1	1	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH															
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH															1
INDIANA LICENSING SCHOOL	70959	HEALTH															
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%							1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH															
INSURANCE SCHOOLS, INC.	73956	HEALTH															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%										1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH															
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH										1	0	0%	1	0	0%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH															1
PATHFINDER CORPORATION	71525	HEALTH	4	0	0%	4	2	50%	4	1	25%	4	1	25%	16	4	25%
PENTERA GROUP INC.	72641	HEALTH															
PRELICENSE.COM	115362	HEALTH	1	1	100%							1	1	100%	2	2	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH										1	0	0%	1	0	0%
SAGAMORE TRAINING SYSTEMS	116045	HEALTH															
SECURITIES TRAINING CORPORATION	72153	HEALTH															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH															
TESTEACHERS	121561	HEALTH	1	1	100%	3	1	33%	5	2	40%				9	4	44%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%	1	1	100%	3	1	33%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH							2	2	100%				2	2	100%
		TOTAL	19	8	42%	18	4	22%	28	11	39%	26	11	42%	91	34	37%

PERSONAL LINES - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	JUARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	2	0	0%	2	0	0%	7	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%										1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	5	0	0%	1	0	0%	1	1	100%				7	1	14%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES															l
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES															
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES															l
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES															
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	1	0	0%	4	2	50%	9	4	44%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	121652	PERSONAL LINES	22	22	100%	4	3	75%	6	6	100%	4	4	100%	36	35	97%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%				2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES															
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES										1	0	0%	1	0	0%
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%							1	0	0%	2	1	50%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	1	0	0%	1	0	0%							2	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	1	0	0%	1	0	0%	1	0	0%	4	1	25%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES															
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%							2	2	100%	3	2	67%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES															
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	3	1	33%	2	1	50%	1	0	0%	1	1	100%	7	3	43%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	4	2	50%	2	1	50%	9	4	44%
PRELICENSE.COM	115362	PERSONAL LINES															l
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES															
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES															1
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES															
TESTEACHERS	121561	PERSONAL LINES	3	2	67%	12	3	25%	8	1	13%	3	0	0%	26	6	23%
THE LICENSE COACH	112705	PERSONAL LINES															
		TOTAL	41	29	71%	29	9	31%	25	10	40%	21	10	48%	116	58	50%

## 2016 - All Exams Taken and Passed by Pre-Licensing Education Provider THROUGH APRIL 2016

LIFE & HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	UARY:	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	T	OTAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH							2	2	100%				2	2	100%
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				1	1	100%	2	0	0%	5	3	60%
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	12	5	42%	11	5	46%	8	5	63%	36	18	50%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH															
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH															
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH															
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				1	1	100%	4	2	50%	8	6	75%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%										1	1	100%
EXAMANDGO.COM	119592	LIFE & HEALTH															
ExamFX, INC.	83532	LIFE & HEALTH	62	29	47%	67	28	42%	70	28	40%	67	34	51%	266	119	45%
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH															
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH										1	1	100%	1	1	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	5	2	40%	3	2	67%	5	2	40%	4	1	25%	17	7	41%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				2	1	50%	1	1	100%	4	3	75%
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	3	0	0%	2	0	0%	6	1	17%
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	4	1	25%	3	2	67%	4	1	25%	2	1	50%	13	5	38%
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				2	1	50%							2	1	50%
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	3	0	20%	9	6	67%	2	2	100%	6	3	50%	20	11	55%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	2	1	50%	9	3	33%	3	3	100%	3	1	33%	17	8	47%
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	6	5	83%	15	11	73%	21	11	52%	62	45	73%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	49	21	43%	66	35	53%	94	52	55%	69	31	45%	278	139	50%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	3	1	33%	1	1	100%				6	4	67%
PATHFINDER CORPORATION	71525	LIFE & HEALTH	47	29	62%	43	22	51%	55	28	51%	47	24	51%	192	103	54%
PENTERA GROUP INC.	72641	LIFE & HEALTH															
PRELICENSE.COM	115362	LIFE & HEALTH	6	3	50%	7	4	57%	8	4	50%	5	3	60%	26	14	54%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	9	4	44%	9	6	67%	3	2	67%	6	3	50%	27	15	56%
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	2	1	50%										2	1	50%
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	5	3	60%	3	1	33%	10	5	50%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH															
TESTEACHERS	121561	LIFE & HEALTH	9	6	67%	11	3	27%	12	6	50%	10	4	40%	42	19	45%
THE LICENSE COACH	112705	LIFE & HEALTH	8	3	38%	6	3	50%	8	3	38%	5	1	20%	27	10	37%
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	81	55	68%	96	55	57%	129	80	62%	80	49	61%	386	239	62%
		TOTAL	321	185	58%	355	183	52%	434	236	54%	346	176	51%	1456	780	54%

PROPERTY & CASUALTY - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	UARY 2	2016	FEBI	RUARY	2016	MA	ARCH 20	016	Al	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				3	0	0%	1	0	0%	1	1	100%	5	1	20%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	6	3	50%	2	1	50%	14	7	50%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	9	5	56%	3	1	33%	4	1	25%	4	0	0%	20	7	35%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY															l
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY															
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	6	1	17%	4	1	25%	9	2	22%	4	1	25%	23	5	22%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	3	2	67%	2	1	50%	1	0	0%	9	5	56%
ExamFX, INC.	83532	PROPERTY & CASUALTY	28	7	25%	28	8	29%	30	8	27%	36	10	28%	122	33	27%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	5	1	20%	4	2	50%	3	0	0%	4	0	0%	16	3	19%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY							4	1	25%				4	1	25%
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY															
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	9	1	11%	10	4	40%	1	1	100%	13	0	0%	33	6	18%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%										3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	1	100%				2	1	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	3	1	33%	3	0	0%	1	1	100%	2	0	0%	9	2	22%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	10	2	20%	9	4	44%	2	1	50%	5	3	60%	26	10	38%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	18	5	28%	25	6	24%	18	6	33%	19	10	53%	80	27	34%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	11	3	27%				27	15	56%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	42	22	52%	41	21	51%	42	21	50%	42	21	50%	167	85	51%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	87	41	47%	95	32	34%	94	38	40%	87	39	45%	363	150	41%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				2	1	50%	2	1	50%	5	2	40%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	9	3	33%	18	8	44%	9	6	67%	7	2	29%	43	19	44%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY															
TESTEACHERS	121561	PROPERTY & CASUALTY	2	0	0%	11	4	36%	11	4	36%	19	7	37%	43	15	35%
THE LICENSE COACH	112705	PROPERTY & CASUALTY															
		TOTAL	238	94	39%	277	107	39%	251	99	39%	248	96	39%	1014	396	39%

LIFE - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	JUARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%										1	1	1009
360training.com, Inc.	77111	LIFE															
A. D. BANKER & COMPANY	71004	LIFE	10	7	70%	8	3	38%	6	3	50%	2	0	0%	26	13	509
BLOOM INSURANCE AGENCY, LLC	102736	LIFE															
BOB PERKINS & ASSOCIATES	83396	LIFE															
CINCINNATI INSURANCE BOARD	72115	LIFE															
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	3	0	0%	5	1	20%	3	1	33%	4	1	25%	15	3	209
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE															
EXAMANDGO.COM	119592	LIFE															
ExamFX, INC.	83532	LIFE	12	5	42%	6	1	17%	11	7	64%	11	5	46%	40	18	459
FINANCIALCAMPUS, INC.	79346	LIFE															
GREENLIGHT TRAINING INC	114215	LIFE															
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%							1	1	100%	2	1	509
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%				2	0	09
INDIANA LICENSING SCHOOL	70959	LIFE	3	1	33%	1	0	0%							4	1	259
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	3	2	67%				1	0	0%	6	2	339
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%							2	0	09
INSURANCE SCHOOLS, INC.	73956	LIFE															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	4	0	0%							2	0	0%	6	0	09
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	2	1	50%	8	3	38%	12	4	33%	25	9	369
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	5	1	20%	2	1	50%	2	1	50%	2	1	50%	11	4	369
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE															
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	12	7	58%	21	14	67%	20	10	50%	61	35	579
Pekin Insurance Company	113624	LIFE															
PENTERA GROUP INC.	72641	LIFE															
PRELICENSE.COM	115362	LIFE							1	1	100%				1	1	1009
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	28	11	39%	33	11	33%	91	40	44%	40	14	35%	192	76	409
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	2	1	50%	5	1	20%	6	2	33%	14	4	299
SAGAMORE TRAINING SYSTEMS	116045	LIFE															
SECURITIES TRAINING CORPORATION	72153	LIFE															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE															
TESTEACHERS	121561	LIFE	1	1	100%	7	4	57%	7	5	71%	8	5	63%	23	15	659
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	7	3	43%	3	2	67%	13	6	469
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	6	1	17%				6	5	83%	16	7	449

HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	IUARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TO	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH															
360training.com, Inc.	77111	HEALTH															1
A. D. BANKER & COMPANY	71004	HEALTH	2	0	0%	2	0	0%	5	2	40%	4	1	25%	13	3	23%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH															l
BOB PERKINS & ASSOCIATES	83396	HEALTH															
CINCINNATI INSURANCE BOARD	72115	HEALTH															1
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				3	0	0%	4	2	50%	2	0	0%	9	2	22%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH															ł
EXAMANDGO.COM	119592	HEALTH															
ExamFX, INC.	83532	HEALTH	12	6	50%	11	3	27%	14	6	43%	19	8	42%	56	23	41%
FINANCIALCAMPUS, INC.	79346	HEALTH															
GREENLIGHT TRAINING INC	114215	HEALTH							1	1	100%				1	1	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH															
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH															l
INDIANA LICENSING SCHOOL	70959	HEALTH															
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%							1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH															
INSURANCE SCHOOLS, INC.	73956	HEALTH															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%										1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH															
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH										3	1	33%	3	1	33%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH															l
PATHFINDER CORPORATION	71525	HEALTH	5	0	0%	4	2	50%	4	1	25%	4	1	25%	17	4	24%
PENTERA GROUP INC.	72641	HEALTH															
PRELICENSE.COM	115362	HEALTH	1	1	100%							1	1	100%	2	2	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH										1	0	0%	1	0	0%
SAGAMORE TRAINING SYSTEMS	116045	HEALTH															
SECURITIES TRAINING CORPORATION	72153	HEALTH															
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH															
TESTEACHERS	121561	HEALTH	1	1	100%	4	1	25%	9	4	44%				14	6	43%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%	1	1	100%	3	1	33%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH							2	2	100%				2	2	100%
	-	TOTAL	23	9	39%	25	6	24%	40	18	45%	35	13	37%	123	46	37%

PERSONAL LINES - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JAN	JUARY	2016	FEB	RUARY	2016	MA	ARCH 2	016	A	PRIL 20	16	TC	TAL 20	16
			taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	2	0	0%	2	0	0%	7	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%										1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	6	1	17%	1	0	0%	1	1	100%				8	2	25%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES															1
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES															
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES															1
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES															
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	1	0	0%	8	2	25%	13	4	31%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	121652	PERSONAL LINES	22	22	100%	5	4	80%	6	6	100%	4	4	100%	37	36	97%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%				2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES															
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES										1	0	0%	1	0	0%
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%							2	0	0%	3	1	33%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	2	0	0%	2	0	0%							4	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES															
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	3	0	0%	4	0	0%	1	0	0%	9	1	11%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES															
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%							2	2	100%	3	2	67%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES															
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	5	2	40%	2	1	50%	3	0	0%	1	1	100%	11	4	36%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	4	2	50%	2	1	50%	9	4	44%
PRELICENSE.COM	115362	PERSONAL LINES															1
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES															
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES															1
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES															
TESTEACHERS	121561	PERSONAL LINES	5	3	60%	22	6	27%	11	1	9%	6	1	17%	44	11	25%
THE LICENSE COACH	112705	PERSONAL LINES															
		TOTAL	47	32	68%	43	13	30%	33	10	30%	29	11	38%	152	66	43%